

TIME	SESSION TOPIC	KEY DISCUSSION POINTS	PRESENTER
9:00-9:15AM	Opening	<ul style="list-style-type: none"> Welcome Prayer and Pledge Introductions Agenda Overview 	Carla Sonntag Larry Sonntag Open
9:15-10:00 AM	Message Development	<ul style="list-style-type: none"> Defining Differences Leesburg Grid Sticky Principles 	Rep. Kelly Fajardo Representative New Mexico State House
10:00-10:15 AM	Break		
10:15-11:00 AM	Mind the Gap	<ul style="list-style-type: none"> How People Think & Choose Moral Foundations Using Intuitive Language 	Matthew Hurt Director of Professional Services Leadership Institute
11:00-12:00 PM	Storytelling	<ul style="list-style-type: none"> Build Lists Activate Contacts Recognition and Gratitude 	Matthew Hurt
11:30-12:00 PM	Volunteer Recruitment and Management	<ul style="list-style-type: none"> Build Lists Activate Contacts Recognition and Gratitude 	Rep. Kelly Fajardo
12:00-12:45 PM	Lunch		
12:15-12:45	Motivational Speaker	<ul style="list-style-type: none"> Overcoming Fears Leading with Confidence 	Mark Tobiasen Action Coach
12:45-1:30 PM	Fundraising and Finance Plans	<ul style="list-style-type: none"> Types of Donors Begin with your lists Making the Ask 	Rep. Kelly Fajardo
1:30-1:45	Business Meeting	<ul style="list-style-type: none"> Call to Action 	Larry Sonntag
1:45-2:00 PM	Break		
2:00-2:30 PM	Business Meeting	<ul style="list-style-type: none"> Elections 	Open Dialogue
2:30-3:00 PM	Business Meeting	<ul style="list-style-type: none"> Continuity 	Carla Sonntag
3:00-4:00 PM	Business Meeting	<ul style="list-style-type: none"> Member Reports 	Open Dialogue
4:00 PM	Adjourn		